## BALANCE SHEET

Quarter 4/ 2009

| ASSETS | Code | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 | 245,668,396,362 | 161,431,748,301 |
| I. Cash and cash equivalents | 110 | 25,725,022,420 | 15,808,783,285 |
| 1. Cash | 111 | 25,725,022,420 | 15,808,783,285 |
| 2. Cash equivalents | 112 |  |  |
| II. Short-term financial investments | 120 | 52,489,100,000 | 49,043,600,000 |
| 1. Short-term investments | 121 | 52,489,100,000 | 49,043,600,000 |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |
| III. Receivables | 130 | 93,212,628,646 | 29,792,876,230 |
| 1.-Trade accounts receivables | 131 | 31,614,279,503 | 27,008,785,819 |
| 2. Advances to suppliers | 132 | 62,124,396,339 | 2,013,104,595 |
| 3. Short-term internal receivables | 133 |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |
| 5. Other receivables | 135 | 95,575,629 | 770,985,816 |
| 6. Provision for short-term bad receivables | 139 | (621,622,825) |  |
| IV. Inventories | 140 | 72,360,246,954 | 63,392,168,881 |
| 1. Inventories | 141 | 72,360,246,954 | 63,392,168,881 |
| 2. Provision for devaluation of inventories | 149 |  |  |
| V. Other short-term assets | 150 | 1,881,398,342 | 3,394,319,905 |
| 1. Short-term prepaid expenses | 151 | 130,197,242 | 25,134,250 |
| 2. VAT deductible | 152 | 1,248,391,320 | 2,611,835,507 |
| 3. Tax and accounts receivable from State budget | 154 | 33,256,485 |  |
| 4. Other short-term assets | 158 | 469,553,295 | 757,350,148 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260)$ | 200 | 138,133,580,712 | 95,177,143,815 |
| II. Fixed assets | 220 | 113,968,580,712 | 78,162,143,815 |
| 1. Tangible fixed assets | 221 | 58,533,237,648 | 65,462,528,506 |
| - Historical cost | 222 | 110,406,692,084 | 108,810,271,536 |
| - Accumulated depreciation | 223 | (51,873,454,436) | (43,347,743, 030$)$ |
| 2. Finance leases fixed assets | 224 | --------------- |  |
| - Historical cost | 225 |  |  |
| - Accumulated depreciation | 226 |  |  |
| 3. Intangible fixed assets | 227 | 12,633,524,400 | 12,633,524,400 |
| - Historical cost | 228 | 12,633,524,400 | 12,633,524,400 |
| - Accumulated depreciation | 229 |  |  |
| 4. Construction in progress expenses | 230 | 42,801,818,664 | 66,090,909 |
| III. Property investment | 240 | ---------------- | ---------- |
| - Historical cost | 241 |  |  |
| - Accumulated deprec---------*) | 242 |  |  |
| IV. Long-term financial investments | 250 | 24,165,000,000 | 17,015,000,000 |
| 1. Investment in subsidiaries | 251 |  |  |
| 2. Investment in joint-venture | 252 | 250,000,000 | 250,000,000 |
| 3. Other long-term investments | 258 | 23,915,000,000 | 23,965,000,000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | (7,200,000,000) |
| V.Other long-term assets | 260 | - | --------------- |
| 1. Long-term prepaid expenses | 261 |  |  |
| 2. Deferred income tax assets | 262 |  |  |
| 3. Others | 268 |  |  |
| TOTAL ASSETS | 270 | 383,801,977,074 | 256,608,892,116 |
|  |  |  |  |
| CAPITAL SOURCE |  |  |  |
| A. LIABILITIES ( $300=310+330$ ) | 300 | 114,668,772,675 | 18,380,852,185 |
| I. Short-term liabilities | 310 | 99,740,785,500 | 16,762,-233,-995 |
| 1. Short-term borrowing and debts | 311 | 5,000,000,000 |  |
| 2. Trade accounts payable | 312 | 9,678,541,788 |  |
| 3. Advances from customers | 313 | 64,553,780,724 |  |
| 4. Taxes and liabilities to State budget | 314 | 5,186,999,390 | 2,270,118,6----------1 |
| 5. Payable to employees | 315 | 3,802,141,402 |  |
| 6. Payable expenses | 316 |  |  |
| 7. Accounts payables-Affiliate | 317 |  |  |
| 8.-Payable in accordance with contracts in progress | 318 |  |  |
| 9. Other short-term payables | 319 | 11,519,-------192-----1-1 | 6,188,388,294 |
| 10.-Provision for short-term liabilities | 320 |  |  |
| II. Long-term liabilities | 330 | 14,927,987,175 | 1,618,618,190 |
| 1.Long-termaccounts payables-Trade | 331 |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |
| 3.-Other long-term payables | 333 | 818,--------000-0-1 | 800,000,000 |


| 5. Deferred income tax | 335 |  |  |
| :---: | :---: | :---: | :---: |
| 6. Provision for unemployment allowance | 336 | 1,076,481,025 | 818,618,190 |
| 7. Provision for long-term liabilities | 337 |  |  |
| 8. Other long-term payables |  |  |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 | 269,133,204,399 | 238,228,039,931 |
| I. Capital sources and funds | 410 | 262,961,867,561 | 233,650,809,504 |
| 1. Paid-in capital | 411 | 81,900,000,000 | 81,900,000,000 |
| 2. Capital surplus | 412 | 109,413,390,783 | 109,413,390,783 |
| 3. Other capital of owner | 413 |  |  |
| 4. Treasury stock | 414 |  |  |
| 5. Assets revaluation difference | 415 |  |  |
| 6. Foreign exchange difference | 416 | 389,627,100 |  |
| 7. Investment and development fund | 417 | 40,918,939,887 | 22,122,241,715 |
| 8. Financial reserve fund | 418 | 7,802,416,555 | 6,206,432,125 |
| 9. Other fund belong to owner's equity | 419 |  |  |
| 10. Retained profit | 420 | 22,537,493,236 | 14,008,744,881 |
| 11. Capital for construction work | 421 |  |  |
| II. Budget sources | 430 | 6,171,336,838 | 4,577,230,427 |
| 1. Bonus and welfare fund | 431 | 6,171,336,838 | 4,577,230,427 |
| 2. Budgets | 432 |  |  |
| 3. Budget for fixed asset | 433 |  |  |
| TOTAL RESOURCES | 440 | 383,801,977,074 | 256,608,892,116 |

OFF BALANCE SHEET ITEMS

| Items |  | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: |
| 5. Foreign currencies: |  |  |  |
| + USD |  | 208,346.29 | 1,038.38 |
| + EUR |  | 3,384.54 | 501.14 |

## INCOME STATEMENT

## Quarter 4/ 2009

| Items | Quarter 4 |  | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2009 | 2008 |
| 1 | 4 | 5 | 6 | 7 |
| 1. Sales | 115,272,917,301 | 64,444,072,144 | 372,916,823,916 | 219,019,005,327 |
| 2. Deductions | 270,627,439 | 213,036,317 | 1,241,794,521 | 479,280,068 |
| 3. Net sales and services | 115,002,289,862 | 64,231,035,827 | 371,675,029,395 | 218,539,725,259 |
| 4. Cost of goods sold | 71,930,051,329 | 32,471,649,176 | 235,110,659,092 | 125,721,218,079 |
| 5. Gross profit | 43,072,238,533 | 31,759,386,651 | 136,564,370,303 | 92,818,507,180 |
| 6. Financial income | 1,721,844,077 | 2,159,440,530 | 5,945,764,111 | 6,745,036,154 |
| 7. Financial expenses | (142,072,343) | 7,330,838,571 | (7,114,778,813) | 7,638,788,321 |
| Include: Interest expense | (142,072,343) | 109,094,797 | 85,221,187 | 417,044,547 |
| 8. Selling expenses | 21,581,471,207 | 12,620,773,424 | 62,632,444,813 | 42,155,274,979 |
| 9. General \& administrative expenses | 8,870,465,351 | 4,041,115,583 | 22,268,306,558 | 15,953,359,986 |
| 10. Net operating profit | 14,484,218,395 | 9,926,099,603 | 64,724,161,856 | 33,816,120,048 |
| 11. Other income | 327,606,363 | 378,106,056 | 567,427,570 | 669,254,751 |
| 12. Other expenses | 6,000,000 | 1,100,000 | 13,340,000 | 1,700,000 |
| 13. Other profit | 321,606,363 | 377,006,056 | 554,087,570 | 667,554,751 |
| 14. Profit before tax | 14,805,824,758 | 10,303,105,659 | 65,278,249,426 | 34,483,674,799 |
| 15. Current corporate income tax expenses | 4,220,842,677 | 968,538,356 | 12,554,871,611 | 3,228,776,939 |
| 16. Defrred corporate income tax expenses |  |  |  | 3,449,326 |
| 17. Profit after tax ( $60=50-51$ ) | 10,584,982,081 | 9,334,567,303 | 52,723,377,815 | 31,251,448,534 |
| 18. EPS (VND/share) | 1,292 | 1,140 | 6,364 | 3,785 |

CASH FLOW STATEMENT
As at Dec. 31th, 2009 (Indirect method)
Unit: VND

| Items | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: |
|  | 2009 | 2008 |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |
| Profit before tax | 65,278,249,426 | 34,483,674,799 |
| Adjustment in accounts |  |  |
| Fixed assets depreciation | 9,511,123,146 | 6,743,790,774 |
| Provisions | (6,578,377,175) | 7,200,000,000 |
|  | (389,627,100) |  |
| Loss from liquidating fixed assets and down construction expenses | (5,945,764,111) | (6,745,036,154) |
| Interest expenses | 85,221,187 | 417,044,547 |
| Operating profit before the changes of current capital | 61,960,825,373 | 42,099,473,966 |
| Changes in accounts receivable | (59,184,604,553) | 20,017,578,619 |
| Changes in inventories | (8,968,078,073) | (21,309,170,174) |
| Changes in trade payables | 69,910,836,416 | (1,841,039,989) |
| Changes in in------------------1 | (105,062,992) | 33,255,750 |
|  | (85,221,187) | ( $417,044,547)$ |
| Paid corporate income-----------10x | (10,495,969,135) | (3,442,882,443) |
| Other receivables | 1,137,360,699 | 790,843,782 |
| Other payables | (6,082,138,741) | (3,747,390,994) |
| Net cash provided by (used in) operating activities | 48,087,947,806 | 32,183,623,970 |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |
| Cash paid for purchase of capital assets and other long-term assets | (45,602,316,048) | (47,114,237,366) |
| Cash received from liquidation or disposal of capital assets and other long-term assets | 337,208,636 | 50,181,818 |
| Cash paid for lending or purchase debt tools of other companies | (3,445,500,000) | (1,355,162,500) |
| Withdrawal of lending or resale debt tools of other comp |  | 1,043,162,500 |
| Cash paid for joining capital in other companies | (1,000,000,000) | (3,993,600,000) |
| Withdrawal of capital in other companies | 325,705,210 |  |
| Cash received from interest, dividend and distributed profit | 5,945,764,111 | 6,745,036,154 |
| Net cash used in investing activities | (43,439,138,091) | (44,624,619,394) |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |
| Cash received from issuing stock, other owners' equity |  | 3,900,000,000 |
| Cash paid to owners' equity, repurchase issued stock |  |  |
|  | 17,726,054,030 |  |
| Cash paid to principal debt | (4,268,624,610) |  |
| Dividend, profit paid for owners | (8,190,000,000) | (16,380,-000,000) |
| Net cash (used in) provided by financing activities | 5,267,429,420 | (12,480,000,000) |
|  |  |  |
| Net cash during the period | 9,916,239,135 | (24,920,995,424) |
| CASH AND CASH EQUIVALENTSAT BEGINNING OF YEAR | 15,808,783,285 | 40,729,778,709 |
| Influence of foreign exchange fluctuation |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 25,725,022,420 | 15,808,783,285 |

